



## INCOTERMS (Revised Feb 2011)

Code	Description	Details
CFR	Cost and Freight	Seller must pay costs and freight to port of destination. Risk and additional costs (once on board) are the responsibility of the buyer.
CIF	Cost, Insurance and freight	Seller must pay costs, freight and Insurance to sea/airport of destination
CIP	Carriage and Insurance Paid to	Seller must pay costs, freight and insurance (including insurance on carriage) to sea/airport of destination.
CPT	Carriage Paid to	Seller must pay carriage to destination for all modes of transport. Additional costs, once delivered to carrier are the responsibility of buyer.
DAP	Delivered at Place	Replacing DDU/DAF/DES Terms – Seller is responsible for risks and costs (excluding import duties, taxes and other official import charges) to ultimate point of destination.
DDP	Delivered Duty Paid	Seller is responsible for all risks and cost (including transport, duty, taxes and licenses) to ultimate point of destination.
DAT	Delivered at Terminal	Seller is responsible for delivery to and unloading of goods from transport at named destination terminal (not cleared for import and not unloaded from the container)
EXW	Ex Works	Buyer is responsible for all risks and costs (including transport, duty, taxes and licenses) from sellers premises to ultimate point of destination.
FAS	Free Alongside Ship	Seller is responsible for delivery of goods to quay. Buyer is responsible for all risks and costs (including export and import clearance) from this point on.
FCA	Free Carrier	Seller is responsible for export clearance and deliver of goods to a named carrier or freight forwarder.
FOB	Free on Board	Seller is responsible for all costs and risks until goods have passed over the ship's rail at seaport of shipment, or onto aircraft at airport of shipment.

All business is transacted in accordance with the standard trading conditions (STC'S) of the British International Freight Association – 2005A Edition. Copy available on request via post or via our website under links in PDF format.



NECC



Unit 9, Empress Road, Walker Riverside, Walker, Newcastle upon Tyne, NE6 3NW  
 Tel: +44(0)191 262 2088 Fax: +44(0)191 234 3790 E-mail: [info@utni.co.uk](mailto:info@utni.co.uk)  
 Web Site: [www.union-transport.com](http://www.union-transport.com)